Procter&Gamble

"A cool shave - just by a push of a button!?"

Dr. Uwe Katzer

8. Tagung "Feinwerktechnische Konstruktion" Nov 5th 2014, Dresden

Today's Agenda

Company Overview

Braun °CoolTec Product Concept

Technical Realization



P&G Company Overview

Leadership Brands



Our Heritage





Our Promise

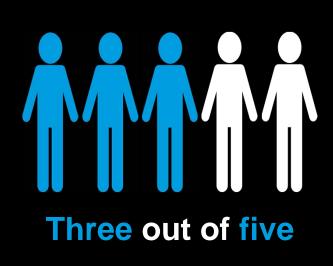
P&G touches and improves the lives of billions of people around the world. And P&G people work to make sure those brands live up to their promise to make everyday life just a little bit better, now and for generations to come.

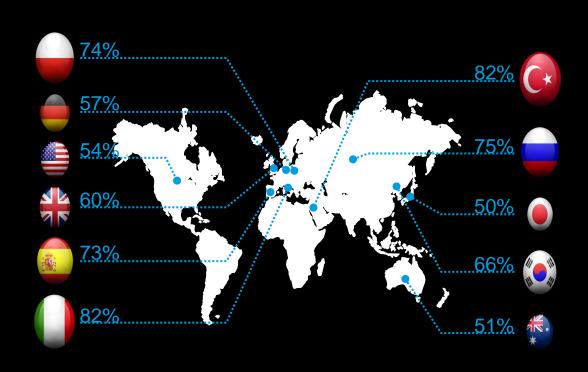


Sensitive facial skin for men

BRAUN °CoolTec

A global phenomenon on the rise





Sensitive skin in men

What role does shaving play?



90% of dermatologists:
The choice of shaving products
matters

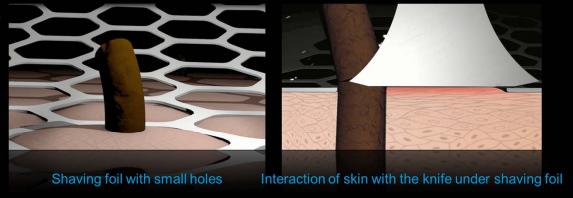
This is what men do today:

- Take several steps
- · Apply cold water after shaving
- Use additional shave care products
- · Shave in the evening, rather than in the morning
- · Skip shaving altogether

Skin irritation during electrical shaving



- 1. The hair and skin penetrates through the holes in the shaving foil
- 2. The upper layer of the skin is exfoliated



Reason for skin irritation: emergence of warmth



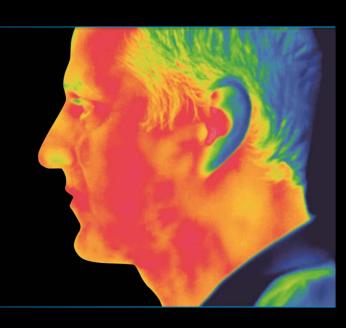
Why does the skin get warm during shaving?

1. Warmth of the body

- Increase of the skin temperature through increased blood flow
- Different warmth of the different skin layers

2. Warmth through friction:

- Close contact of skin to the shaving foil
- Movement of the shaving parts



The solution: The development of a revolution





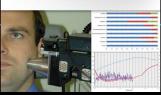


6 years
Research
and Development

Research &
Development:
Mechanical, thermal
and electronic







From the Idea to Final Product ...



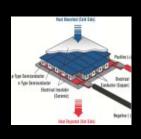






The IDEA

Product Idea



FIND Technical Concept

Concept



BRING
Technology
into a
Shaver

1st Model



BRING
Technology
into a
"designed"
Shaver

Prototype

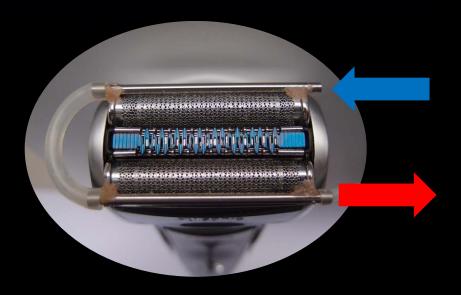
BRING
Technology
+ Design
and
Producibility
in a Shaver
together

Final Product

How strong can / should we cool?

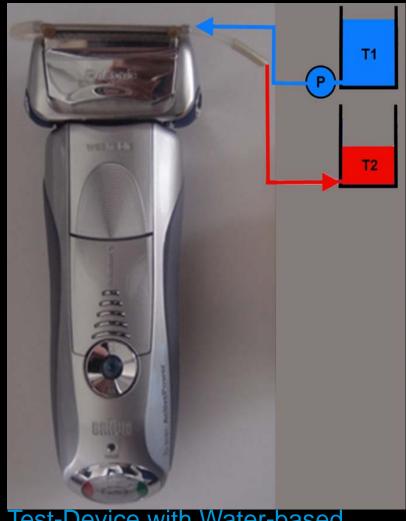


°CoolTec



Questions:

- How cold should the shaver head be?
- How cold should the skin be?
- How much energy can we take from the Skin.

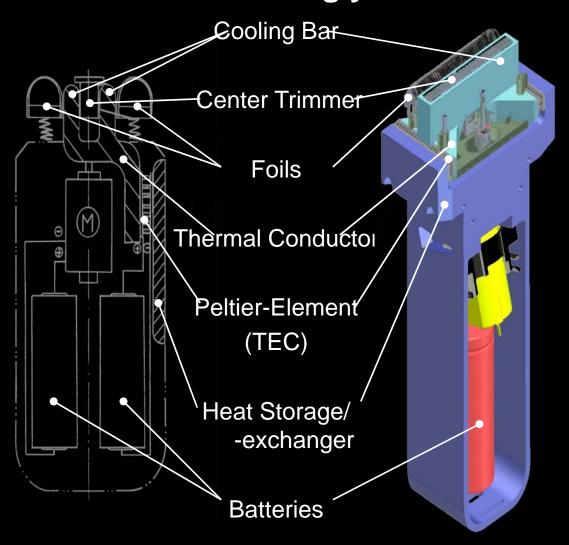


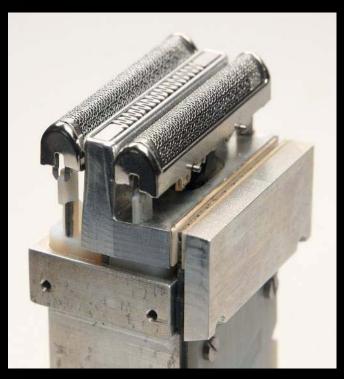
Test-Device with Water-based Cooling System

Shaving + Cooling Function in one Device Sub-title: The 1st ugly Sketch



°CoolTec





Parallel Development of Technology & Design









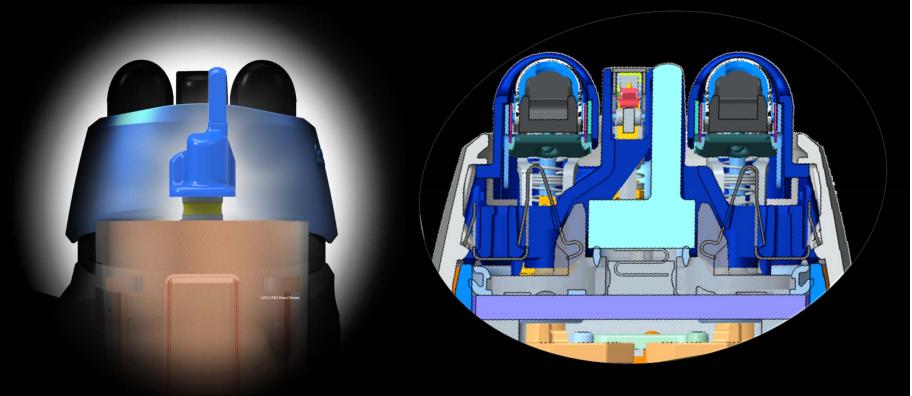


Technical Functional Samples

Design Proposals

Merger of Technology & Design





Arrangement of the cooling elements and the electronic structure of the control and monitoring of the cooling

BRAUN **Effects of Cooling during Shaving** °CoolTec Braun °CoolTec **Traditional Shaver**



